

Session #4b: Local Procurement

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[Link to PowerPoint presentation](#)

Values - Why Are We Here Today?

Feeding Nourishing Food to People

- Resources for local seniors
- Educate people on how to eat healthy
- Providing healthy meals
- Getting foods from local sources
- Overall health impacts that non-healthy can have on people and community
- Providing training for preparing healthy meals
- Eating healthy on a budget
- Education on impact of healthy eating vs unhealthy eating
- Healthy meals to promote learning
- Resources into fresh produce
- Healthy meals during summer
- Getting to root cause of what is impacting nutrition
- Promoting sustainable habits
- Partner with healthcare

Supporting our Farmers and the Future of Agriculture

- Ag should always be a part of Brighton (or any healthy community)
- CSU Extension - foundation of agriculture
- Future of farmland
- Succession planning
- Technology at all scale to address challenges (environmental, economic, etc.)
- More food - Less land
- Right to repair

Creating a Strong Local Food System

- Streamlining into one category
- Getting local food into hands of the community
- Building resiliency
- Are we building on something or do we start again?
- What is working vs what is not?

Increasing Awareness About Where Our Food Comes From

- Because we're losing that connection and for health because our kids, some, don't know that the land feeds us. And to keep the money locally.

- Appreciation
- Our youth need to know

Other

- Identify obstacle and solution to data on produce from where to there
- Volunteerism - Skills, expertise, knowledge
- Education - shelf life for produce, food safety (handwashing), ECE, Cooking from Scratch, Applying knowledge to acquiring new experiences experimental Ing

Barriers and Challenges

Distribution and/or Storage

Volunteer: Packaging improvement to extend shelf life

City: We have none! Also, transportation issues connecting urban and rural. We have no infrastructure.

Healthcare Food Procurement: We do not have the means to pick up produce from farms. We would need delivery.

Farmer: Who is going to do this? How? (2X's)

Almost Home Shelter: No room for food storage

CSU Ext: Dissemination of knowledge to decision makers

CDE: Lack of distributors that will deliver to rural districts

District Commission: Advocate for data collection from farmer to distribution to end user; assist/urge distributor to participate

27J Schools: We don't have a warehouse or trucks to deliver. We need school to school delivery.

Solutions: Shared Central Warehouse. Delivery. Contract with transportation company. Railroads.

Support/Buy in/ Relationships

Cultivando: Lack of them

Farmer: Margins. Quality, not only price. Must have fair price for local products. No low bidding. 2X's

TCHD: Political climate. Completing priorities.

City/County: Continuing to ensure support for the program, showcasing the value

CSU Ext: Local, state, & national support to make a difference

Volunteers: Pricing and infrastructure for local producers

Solutions: Negotiate contract values based on multiple factors - fair trade, carbon footprint, local vs industrial. Quality 1) Education 2) Policy 3) Financial Incentives 4) Restructuring Leadership

Labor/Lack of People - Skill Level

Unknown: Educate school kids where food comes from

Farmers: Can't find labor 2X's

Truck drivers and combine operators

Lulu's: Can't find!

City: How do we house workers? Migrant and low income - education w/ community to be more accepting.

Healthcare food procurement: Unable to remain competitive against other businesses on wages. Difficult to find skilled workers in a high risk field. Rapid increase in minimum wage. Hard to change pay practice in multi state healthcare system.

CDE: High turnover, lack of knife skills

District Comm: Help with local housing for seasonal workers

Solutions: Temporary housing. Family requirement/restrictions with housing regulations. 27J Skills trade. Pipeline of workforce. Profit sharing. Marketing the job. Gym membership. Healthy eat good rewarding. Technology - learning skills to take care of machinery that replaces labor. Labor resource - safe.

Money \$\$\$\$

Cultivando: Not having the space for a community garden

Volunteers: Tax incentives for new farmers

City: the lowest price option is typically required. We purchase with tax dollars and can only operate by public perception

Healthcare: rapid healthcare law changes make it difficult to navigate. Fluctuating Insurance reimbursement can make funding unknown.

TCHD: Access to grant \$\$ to sustain projects & program function ability.

CDE: low reimbursement rates for school meals

27J Schools: ↑ growth, now serving 25 locations. No warehouse or central kitchen.

Almost Home: All funding is related to housing. Shelter usual use G.O. for food Asst.

Solutions: More workshops to let people know how they can get help. Outreach to decision makers

Limited or Lack of Equipment

Almost Home: Shelter - storage space/refrigeration/freezer, kitchens to cook, homeless families

27J Schools: Lack of trucks, vehicles for transportation 2X's

TCHD: Vehicles for transport

Farmer: Expense of new technology

Cultivando: Not having the land/space to have a garden

CSU Ext: Form partnerships to fill in the gaps

Solutions: Storage technology. Flash freezing. Biodegradable plastic. Shipping Containers. Tax incentive to make a living on food delivery. Uber Farm..

Navigating Procurement Contracts

Lulu's: Learn more about what's available

27J Schools: Add in local language to solicitations & requirements to label local products

Volunteer: 'Meet and Greet' mtgs between buyers/distributors/growers

Farmer: Chances to build relationships

Farmer: No cheap purchases

CSU Ext: Finding sponsorships for community needs

City: Departmental barriers

FWF: Contract = ↓ Market Price

Healthcare: Part of contract that limits products we can purchase & sources we can purchase from

Solutions: More 'Meet and Greet' events for buyers & growers. Getting involved with the city. Webinars. Work with schools on contracts and how written so lock support to win.

Others

Farm: Turf battles within agencies

Solution: communication between agencies. Ongoing committee on Brighton Food System to find & communicate common ground

CSU Ext: Funding for programming

Solution: One central location to find grants and funding. Partnerships to eliminate duplicate efforts

District Plan Commision: Learn about barriers that exist in local food systems & find solutions

Solution: Attend this workshop! Remain engaged

Almost Home: Shelter - Access to kitchens/cooking. Homeless families

Solution: Commissary kitchens. Partnering with churches, restaurants, food trucks to find space

Volunteer: Apply Hi-Tech to grow 24/7/365

Solution: Tapping into experts. Participate in the research. Education in schools to teach the future of farming. Learn from those who might already be doing

TCHD: where to locate other resources for our clients and keeping these resources updated

Solution: Creating relationships. Having one designated spot. Create a list serve